# Spatial Boundaries of Knowledge Sourcing in Case Of Knowledge-Intensive Industries in Hungary

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#### Abstract

Innovation is a creative and collective process, in which a variety of actors interact with each other, have knowledge-based communication, and create, distribute and use economically useful knowledge. In most of the cases these interactions take place within certain geographical barriers due to the location of the actors. For this reason the process of innovation is characterized by spatial boundaries of knowledge. This phenomenon was highlighted by the literature of sectoral innovation systems.

Among sectors, knowledge-intensive ones have attracted much attention in recent years in economic analysis, due to their driving role in the development of the knowledge-driven economy. Knowledge-intensive sectors differ from traditional ones not only in the nature of products, quality and quantity of human resource, but in the intensity and characteristics of knowledge sourcing, R&D activities, type of sectoral knowledge base and the nature of innovative cooperation.

The aim this paper is to provide a better insight to how firms in knowledge-intensive sectors exploit knowledge in Hungary, in the special case of the less developed Southern Great Plain NUTS2 region. The study reveals how knowledge-intensive firms combine different knowledge sources accessed at different geographical level. The research highlights significant differences among knowledge-intensive manufacturing and service companies and uncovers the differentiating role of sectoral knowledge base. Findings show that firms build on a complex system of interactions.

**Keywords:** knowledge sourcing, knowledge base, knowledge-intensive sectors, less developed regions, Hungary

JEL Classification: C12, O14, O30

### **1** Introduction

Looking back over centuries it can be seen that substantial source of increasing productivity and enhancing the realized financial welfare is represented by technological change and different forms of innovation (Edquist 2005). However, in order to describe, understand and evaluate the process of innovation it is essential to take account of all factors affecting the process. It is provided by the concept of innovation systems, which meant a turning point in innovation research. For over two decades large number of publications having been published in this topic (Lundvall 1992, Edquist 2005a, Fagerberg and Sapprasert 2011, Vas and Bajmócy 2012).

The concept of innovation systems emphasizes the interactive and collective nature of innovation, the wide range and complementary role of actors involved in the process of innovation, and it calls

attention to the importance of information, knowledge and learning. The systematic analysis of innovation began with the emergence of national innovation systems (Freeman 1995, Lundvall1992, Nelson 1993). Following this, the concept of innovation systems expanded with the theory of regional (Cooke et al. 1997), technological (Carlsson and Stankiewitz 1991) and sectoral (Malerba 2002, Breschi and Malerba 2005) innovation systems.

The literature of sectoral innovation systems (SISs) highlights that the innovation activity and performance of firms depends primarily on the nature of sectors, in particular on the specificities of the knowledge and knowledge base characterizing the sectors. But as Malerba – who elaborated the conceptual framework of SISs - describes in many of his studies, SISs are often localized. The operation of sectors is highly influenced by their geographical location, due to which the actors have to face so-called spatial boundaries of knowledge (Malerba 2002, Breschi and Malerba 2005). Today special attention is paid to the identification of factors affecting knowledge creation, distribution and use in the scope of knowledge-intensive economic activities. Knowledge-intensive sectors have quite different characteristics compared to traditional industries. Knowledge-based activities have gained a dominant role in production and service, and also excel in terms of their innovation activity and performance (Tödtling et al. 2006, Isaksen 2006, Vas 2013). Knowledgeintensive industries form specific SISs considering the industrial actors, their knowledge base, the standard of applied technologies, the cooperations for development and the rate of innovation results. Their examination is the subject of increased practical research, since due to their higher value-added activities they may become the catalysts of the economic growth and development of regions. This is why I have chosen knowledge-intensive sectors as the subject of my research.

Knowledge-intensive SISs cannot be studied separately from other types of innovation systems. The literature highlights that the different innovation system concepts complement each other and interact with each other. It has been pointed out (Lundvall et al. 2002) and detailed (Casper and Soskice 2004, Lee and Tunzelmann 2005) how interdependent relationship of sectors and national system exist. It is often examined how sectors explore clustering from the viewpoint of regional innovation systems (Cooke 1997, Asheim and Coenen 2005) or how firms in regional clusters show better innovation performance (Sölvell 2009, Beaudry and Breschi 2003). But it is less discussed how the mutual impact of sectors and regional economy emerge. There are even less attempts to reveal how the innovation pattern develops if the sector is located in a less developed region.

The problem outlined above determines the direction of the research. A broader research has begun to answer the question what specificities the knowledge creating, distributing and exploiting activities of knowledge-intensive SISs have, and to what extent they depend on the nature of the sector and the region. In order to answer this question I examine the less developed Southern Great Plain NUTS2 region of Hungary. Owing to the complexity of the topic, the present paper is aimed at answering a narrower question that how knowledge-intensive firms in the Southern Great Plain combine different knowledge sources accessed at different geographical level. Do knowledgeintensive sectors located in the Southern Great Plain have spatial boundaries of knowledge sourcing? The questionnaire-based research highlights significant differences among knowledgeintensive manufacturing and service companies and reveals the differentiating role of sectoral knowledge base. My findings indicate that the main knowledge source is the combination of customer, supplier and competitors, and interactions are rather national and not regional oriented.

# 2 Spatial Boundaries of Knowledge

The notion of spatial knowledge boundaries appears in the conceptual framework of SISs. The concept of SISs has emerged as a new approach in innovation studies in the last decades, and it has been less applied in the Hungarian literature.

The theoretical basis of innovation system related to sectors originates from Franco Malerba. Malerba provides a concept of SIS, which gives a dynamic view of innovation in sectors in several dimensions. He defines SIS as "a set of new and established products for specific uses and the set of agents carrying out market and non-market interactions for the creation, production and sale of those products" (Malerba 2002, 250, Malerba 2004, 10, 2005, 65). Malerba concludes the main characteristics of innovation and evolution processes of sectors in the article of 'Innovation and evolution of the industries'. He explains that it is (i) an outcome of the learning process by firms and individuals, (ii) based on the interactions of actors with different knowledge and competences, where the interactions can be competitive or cooperative, market or non-market, formal and informal ones, (iii) influenced by a specific institutional setting (nation or sector-specific institutions), and (iv) generating change and transformation in products, processes, actors, link, institutions and knowledge. In other works Malerba (2004, 2005) defines basically three dimensions through which a sector can be defined, and these factors are the building blocks of SISs. These are 1) knowledge and technologies, 2) actors and their networks and finally 3) institutions. Due to the focus of the recent paper, I detail the characteristics of SISs with regard to knowledge and interactions.

Evolutionary literature on innovation systems has proposed that sectors greatly differ from each other in terms of knowledge and learning related to innovation. The approach has a strong focus on knowledge; hence the characteristics of knowledge not only define the pattern of innovation activities, but shape the spatial distribution of the actors of SISs.

The operation of SISs depends on different conditions of knowledge. These are the opportunity of knowledge, the cumulativeness of knowledge and the appropriability of knowledge (see more in Breschi and Malerba 2005, Malerba and Orsenigo 2000). If there are conditions for high opportunity, high appropriability and high cumulativeness, actors tend to spatially concentrate. If there are low conditions, the actors are in sparse. Besides these conditions, the nature of the dominant knowledge base also defines the innovation and spatial pattern of sectors.

Depending on the character of the knowledge base, the dependence of the spatiality of SISs on the nature of knowledge is also demonstrated by the existence of the spatial knowledge boundaries of firms (Breschi and Malerba 2005). As the cooperation are geographically limited because of the spatial location of actors involved, the knowledge-based communication of actors is also "limited". Thus firms face certain proportion of spatial knowledge boundaries. Typically, if the knowledge base consists of knowledge elements which are tacit, complex and embedded in system, and innovation requires sophisticated supplier and customer relationships, firms have to face local knowledge boundaries. If the knowledge base comprises simple and separated knowledge elements, the spatial concentration of knowledge is not necessary. In this case knowledge boundaries are global, and the knowledge transfer can take place at national, international and global level as well (Breschi and Malerba 2005). In other words, it means that the more important it is for firms (such as knowledge-intensive firms) to build face-to-face relationships and to transfer tacit and complex

knowledge and the more significant the geographical proximity is to special suppliers and customers, the more they are concentrated geographically. On the contrary, in case of those firms (generally in traditional industries) which transfer mainly simple codified knowledge in their innovation activities and are more dispersed spatially, there are no geographical boundaries of knowledge.

# **3 Research Methodology**

In order to answer the research question I conduct deductive research and I explore the specificities of the knowledge-intensive sectors of the Southern Great Plain region by testing a hypothesis. In case of the knowledge-intensive economic activities the extent of knowledge-based interactions is higher as a consequence of more intensive innovation activities. The interactions in the innovation system are aimed at creating, distributing and using knowledge, and can be established with customers, suppliers, universities and bridging institutions; they can be embedded in diverse territorial dimensions, and market and non-market based, as well as formal or informal relationships (Malerba 2002, Tödtling et al. 2011). It depends on the nature of the sector which actors interact through what type of relationships. I examine my hypothesis regarding interactions based on the nature of economic activities (the manufacturing and service sector nature of enterprises) and the type of knowledge base, and I analyze the type of actors involved in the innovation activity, the extent of relationships, and their emergence as knowledge sources and their geographical dimensions. I suppose that the knowledge-intensive enterprises in the Southern Great Plain region cooperate with several other actors of the innovation system of the Southern Great Plain region, and even if in many cases the relationships established with the subsystem of knowledge creation and distribution (see the literature of regional innovation systems) are weak or lacking in less developed regions, interactions are created at least with the actors in the subsystems of knowledge exploration and exploitation, thus with customers, suppliers and other enterprises.

The hypothesis: The knowledge-intensive enterprises of the Southern Great Plain build on a complex system of knowledge- and learning-based partnerships in their innovative cooperations; they typically interact with at least three, different types of actors of the regional innovation system. In case my expectation is fulfilled it would be proved that the nature of the economic activity and the knowledge base characterizing the sectors have a different effect on the process of knowledge creation, distribution and use, even on the process of knowledge sourcing.

The hypothesis is tested by a questionnaire-based research, which – as it was mentioned earlier – highlights the specificity of knowledge-intensive innovation activities from two perspectives. The research is looking for evidence on the process of knowledge sourcing taking the nature of the economic activity (companies are from manufacturing or service industries) into account on the one hand, and the dominant sectoral knowledge base on the other. The questionnaire is based on the Community Innovation Survey, and completed with questions from the innovation system literature and with general information on companies.

I follow the OECD classification for sectors (OECD 2001, Eurostat 2009). Based on the technological standard of sectors, there are high-technology manufacturing, medium-high-technology manufacturing sectors and knowledge-intensive services (KIS) (Eurostat 2009). The circle of KIS is divided to knowledge-intensive market services and knowledge-intensive financial services. The

classification also makes distinction between high-tech KISs and other KISs. The latter refers to less knowledge-intensive industries, only exploiting the knowledge of other economic activities and qualified labour force. That is why this group of economic activities is excluded from the research.

According to the literature on sectoral knowledge base, we can distinguish three main types of knowledge bases: the analytical, synthetic and symbolic knowledge base (Asheim and Coenen 2005, Tödtling et al. 2006). The analytical knowledge base is typical to knowledge-intensive industries such as biotechnology, pharmaceutical and chemical industry. Beside the relevance of tacit knowledge, firms focus on the codification of knowledge in the form of different studies, patent descriptions etc. The distribution and exchange of knowledge is not hindered by geographical distance, global networks of the actors are developed. The synthetic knowledge base is more likely confined to the traditional industries (such as machinery, food industry) with low level of R&D, application of existing knowledge and dominancy of practical skills and tacit knowledge. In these sectors the knowledge is rather embedded in experiences, and used to solve specific problem of the customers. In the industries building on symbolic knowledge base (e.g. advertising, film industry) it is typical to combine existing knowledge in a new way and to elaborate new images and ideas. The actors of the sectors with symbolic knowledge bases usually form local networks and are in quite a different spatial location.

Most of the sectors build on all three types of knowledge bases, but usually there is one that is dominant, and which greatly affects the competitiveness of the sector (Asheim et al. 2005). The problem is that the literature does not provide which knowledge base is the dominant one with regard to all the various industrial activities, services in particular. Abroad it is still the subject of many discourses among researchers on what basis and how the dominant sectoral knowledge base can be determined. Nevertheless, I attempt to determine the dominant sectoral knowledge base on the basis of the characteristics of sectors, including the radical or continuous type of innovation, the demand for creating new knowledge, the significance of customer or supplier interactions or the role of university, and with the help of content definition of the NACE Rev.2 codes. Thus in particular cases I make the categorization based on literature examples, while in other cases I define it with consideration of the characteristics of the sector. As it can be seen in Table 1, most of the industries have synthetic dominant knowledge base, and out of all knowledge-intensive firms, only 3-3 seems to have analytic and symbolic knowledge base as the dominant one. This affects the outcome of the research, and may cause distortion in the results, but can point out interesting findings as well.

	Sectors (NACE Rev. 2. codes 2 digit level)	Dominant knowledge base
High-technology	21 Manufacture of basic pharmaceutical products and	Analytic
manufacturing	pharmaceutical preparations	
industries	26 Manufacture of computer, electronic and optical products	Synthetic
M. B	20 Manufacture of chemicals and chemical products	Analytic
Medium-high-	27 Manufacture of electrical equipment	Synthetic
technology manufacturing	<b>28</b> Manufacture of machinery and equipment n.e.c.	Synthetic
industries	<b>29</b> Manufacture of motor vehicles, trailers and semi-trailers	Synthetic
mustries	<b>30</b> Manufacture of other transport equipment	Synthetic

Tab. 1 Knowledge-intensive industries and	dominant knowledge bases
Tab. I Knowledge-intensive industries and	a dominant knowledge bases

		<b>50</b> Water transport	Synthetic
		<b>51</b> Air transport	Synthetic
		69 Legal and accounting activities	Synthetic
		70 Activities of head offices; management consultancy activities	Synthetic
	Market	71 Architectural and engineering activities; technical testing and	Synthetic
	services	analysis	
		73 Advertising and market research	Symbolic
		74 Other professional, scientific and technical activities	Synthetic
		78 Employment activities	Synthetic
Knowledge-		<b>80</b> Security and investigation activities	Synthetic
intensive		64 Financial service activities, except insurance and pension funding	Synthetic
services	Financial	<b>65</b> Insurance, reinsurance and pension funding, except compulsory	Synthetic
	services	social security	
		<b>66</b> Activities auxiliary to financial services and insurance activities	Synthetic
		<b>59</b> Motion picture, video and television programme production,	Symbolic
		sound recording and music publishing activities	
	Uigh tooh	60 Programming and broadcasting activities	Symbolic
	High-tech services	61 Telecommunications	Synthetic
	services	62 Computer programming, consultancy and related activities	Synthetic
		<b>63</b> Information service activities	Synthetic
		72 Scientific research and development	Analytic

Source: own construction based on Eurostat (2009), (Asheim and Gertler 2005, Asheim et al. 2007)

The sample size of the questionnaire is 400. However, out of the surveyed 400 knowledgeintensive enterprises in the Southern Great Plain region only 127 enterprises are innovative, examining the period of 2009-2011. Thus I test my hypothesis based on the sample size of 127.

Before presenting the result, I have to note that the regional conditions in less developed regions explicitly affect the fundamental innovation activities and the networking of the primary actors, the firms in sectors. In the Southern Great Plain, even if there is strong geographical proximity among actors, relational proximity is weak. There is a lack of sources of qualified human capital, lack of knowledge and financial sources, and there is a low number of knowledge providers (university, research centre, technology transfer institutions etc.). All the institutional and other regional factors have to be taken into consideration when we look at the knowledge sourcing.

### 4 Results - Role of the Nature of Economic Activities in Knowledge Sourcing

One dimension to look at the relevant knowledge sources is the nature of economic activities. It has been revealed that independently from the nature of the economic activity, the most important knowledge sources are the suppliers, customers and competitors (mainly SMEs and not large companies) (Table 2). It also can be seen that there is correlation between the type of economic activity and the type of relevant knowledge source in case of customers and competitors (even if this link is weak). Most of the knowledge-intensive enterprises do not turn to public research institutes, innovation and technology centers or development agencies to gain knowledge. Even the number of those who have university relations is relatively low. It is also found that there is a significant difference between the manufacturing industry and services in terms of the customers in the region and abroad, emerging as an important partnership in their innovation activities, and in terms of the SMEs as a circle of competitors in the region.

Tab. 2 Difference	s amoi	ig Knowl	leage-mi	ensive m	anulaciu	ring and	service	compames	5
		In the	region	In the country A			oad	Sia	Cramer
		М	S	М	S	М	S	Sig	V
Suppliers of equipment.	No.	3	25	13	45	6	10		
materials. services. or software (n=102)	%	10.7	89.3	22.4	77.6	37.5	62.5	*0.112	0.207
Clients and customers	No.	2	22	16	48	6	3	*0.003	0.351
(n=97)	%	8.3	91.7	25.0	75.0	66.7	33.3	.0.003	0.351
Competitors – SMEs	No.	1	21	13	30	3	2	**0.007	0.358
(n=70)	%	4.5	95.5	30.2	69.8	60.0	40.0	***0.007	0.558
Competitors – Large	No.	1	8	12	17	3	1	**0.058	0.353
companies (n=42)	%	11.1	88.9	41.4	58.6	75.0	25.0	***0.058	0.555
Consultants. commercial	No.	0	7	5	22	5	29		
labs. or private R&D institutes (n=34)	%	0.0	100	18.5	81.5	14.7	85.3	**0.112	0.211
Universities or other higher	No.	2	7	9	19	0	1	**0.598	0.140
education institutes (n=38)	%	22.2	77.8	32.1	67.9	0.0	100.0	**0.598	0.140
Government or public	No.	1	3	2	12	1	0	**0.167	0.469
research institutes (n=19)	%	25	75	14.3	85.7	100	0		0.409
Innovation and technology	No.	2	5	0	14	0	1		
centers. development agencies (n=22)	%	28.6	71.4	0.0	100.0	0.0	100.0	**0.081	0.463
<i>Notes</i> :* Pearson $\chi^2$ , ** Likelih	nood rat	io			M – m	anufactu	ring, S –	service con	mpanies

Tab. 2 Differences among knowledge intensive manufacturing and service companies

Notes: Pearson  $\chi$ , Likennood rand manufacturing, S – service companies

Source: own construction

It also can be seen how knowledge-intensive manufacturing enterprises and service providers combine the most relevant knowledge sources in terms of partnerships (Table 3). It is clear that only a small proportion of enterprises turn to only one innovative partner. Most of the enterprises (and higher number of service providers) are related to suppliers, customers and competitors, but there is a significant number of those who use the combination of supplier, customer, competitor and university relations. Those who have university relations are rather from the manufacturing.

Tab. 3 Innovation-relevant knowledge sources - partnerships							
Combination of knowledge sources	Manufacturing companies		Ser	vices	All innovative knowledge-intensive company		
	No.	%	No.	%	No.	%	
Only suppliers	1	3.3	8	8.2	9	7.1	
Only customers	2	6.7	6	6.2	8	6.3	
Only competitors	0	0.0	1	1.0	1	0.8	
Only university	0	0.0	1	1.0	1	0.8	
Supplier - customers	1	3.3	12	12.4	13	10.2	
Supplier - competitors	1	3.3	4	4.1	5	3.9	
Supplier - university	1	3.3	2	2.1	3	2.4	
Customers - competitors	2	6.7	4	4.1	6	4.7	
Customers - university	1	3.3	0	0.0	1	0.8	
Competitors - university	1	3.3	0	0.0	1	0.8	
Supplier - customers - competitors	11	36.7	31	32.0	42	33.1	
Supplier - customers - university	1	3.3	9	9.3	10	7.9	
Supplier - competitors - university	0	0.0	2	2.1	2	1.6	
Customers- competitors - university	1	3.3	2	2.1	3	2.4	

Tab 3 Innovation-relevant knowledge sources - nartnerships

All:	30	100.0	97	100.0	127	100.0
No relationship	1	3.3	4	4.1	5	3.9
Supplier - customers - competitors - university	6	20.0	11	11.3	17	13.4

Note: % within the category (manufacturing or service companies)

Source: own construction

It also turns out that relationships are basically not regional, but national oriented (Table 4). In many cases national relations are coupled with regional and international relations, but it is proved that the most relevant spatial dimension is the nation. The spatial boundary of knowledge sourcing is national. It is noteworthy that higher proportion of manufacturing industries has foreign knowledge sources.

Geography of partnership	Manufacturing companies		Serv	vices	All innovative knowledge-intensive company		
	No.	%	No.	%	No.	%	
Only regional	1	3.3	19	19.6	20	15.7	
Only national	13	43.3	35	36.1	48	37.8	
Only international	3	10.0	2	2.1	5	3.9	
Regional + national	6	20.0	26	26.8	32	25.2	
Regional + international	1	3.3	3	3.1	4	3.1	
National + international	4	13.3	6	6.2	10	7.9	
Regional + national + international	1	3.3	3	3.1	4	3.1	
No relationship	1	3.3	3	3.1	4	3.1	
All:	30	100.0	97	100.0	127	100.0	

Tab. 4 Geography of knowledge sources - partnerships
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Note: % within all (manufacturing and service companies)

Source: own construction

The nature of relationships is further analyzed by two-step cluster analysis, where I create homogeneous groups of enterprises depending on the most relevant knowledge sources and their geography (Table 5). Results show that partnerships are regional, regional-national, only national and global oriented. There is no group of firms which has only regional oriented relations.

#### Table 5 Clusters based on the most relevant partnership

	Clusters									
Input	<b>Regional</b> orientation (n=11)	<b>Regional</b> national (n=16)	National orientation (n=19)	Global (n=5)						
Competitors (SMEs)	Regional (100%)	National (100%)	National (100%)	International (100%)						
Customers	Regional (100%)	National (100%)	National (100%)	International (100%)						
Suppliers	National (100%)	Regional (100%)	National (100%)	International (60%)						

Source: own construction

The cluster analysis reveals that slightly more that 30% of the enterprises are national and regional oriented, and more than one third clearly national oriented. Even if only 10% of firms are global oriented, they form a clear, separate group.

# **5** Results - Role of Dominant Knowledge Base in Knowledge Sourcing

Another dimension to look at the relevant knowledge sources is the dominant sectoral knowledge base. It should be noted that in my sample there is no significant difference between the groups of firms with different dominant knowledge base. But some differentiating characteristics can be outlined. In line with the literature, industries with synthetic knowledge base have a high number of supplier and customer relations (Table 6). But it is not only the characteristic of sectors with synthetic, but also with analytic knowledge base. Even in the combination with other types of partnerships, about 80% of enterprises in sectors with analytic and synthetic knowledge base have supplier relations. 70-90% of enterprises have customer relation.

Tab. 0 Farmersinp and knowledge bases										
	Anal	ytical	Synth	netic	Symbolic					
	No.	%	No.	%	No.	%				
Only suppliers	0	0.0	10	10	0	0.0				
Only customers	2	11.1	6	6	1	11.1				
Only competitors	0	0.0	2	2	0	0.0				
Only university	0	0.0	1	1	0	0.0				
Supplier - customers	5	27.8	12	12	2	22.2				
Supplier - competitors	0	0.0	4	4	0	0.0				
Supplier - university	1	5.6	3	3	0	0.0				
Customers - competitors	0	0.0	4	4	0	0.0				
Customers - university	0	0.0	1	1	0	0.0				
Competitors - university	0	0.0	0	0	0	0.0				
Supplier - customers - competitors	2	11.1	35	35	2	22.2				
Supplier - customers - university	4	22.2	3	3	0	0.0				
Supplier - competitors - university	1	5.6	3	3	0	0.0				
Customers- competitors - university	1	5.6	1	1	0	0.0				
Supplier - customers - competitors -										
university	2	11.1	10	10	4	44.4				
No relationship	0	0.0	5	5	0	0.0				
All:	18	100.0	100	100.0	9	100.0				

Tab. 6 Partnership and knowledge bases

Source: own construction

Firms with synthetic industrial knowledge base cooperate with more competitors, but what is more important (and also written in the literature) enterprises with analytic industrial knowledge base have higher number of relations with universities. Twice as many firms have university relation (in combination with other types of relationships) from industries with analytic knowledge base. In connection with the geography of most relevant knowledge sources, it can be seen that only regional relations are more relevant in case of sectors with synthetic or symbolic knowledge base (however, the sample of enterprises with symbolic knowledge base is very small) (Table 7.).

Tab. / Knowledge sources and knowledge bases									
	Ana	Analytical		Synthetic		bolic			
	No.	%	No.	%	No.	%			
Only regional	2	11.1	20	20.0	2	22.2			
Regional + national		0.0	17	17.0	2	22.2			
Regional + international	4	22.2	2	2.0		0.0			
Regional + national +									
international	1	5.6	2	2.0	1	11.1			

Tab. 7 Knowledge sources and knowledge bases

No relationship All:	18	0.0	10 99	10.0	9	0.0
Only international		0.0	4	4.0		0.0
National + international	2	11.1	6	6.0		0.0
Only national	9	50.0	39	39.0	4	44.4

Source: own construction

National oriented relationships are relevant independently from the type of knowledge base. But international relations are much more relevant in case of sectors with analytics knowledge base.

### **4** Conclusions

Results show that knowledge-intensive firms in the Southern Great Plain Region use the combinations of knowledge sources from different partners located at different spatial levels. Sectoral knowledge base and manufacturing or service nature of activities describes the significant differences in the existence of spatial boundaries of knowledge sourcing. The main knowledge sources of firms independently of the nature of the economic activity or knowledge base are the customer, supplier, competitors and the university partners. However, sectoral knowledge base has a differentiating role, and it leads to a higher number of university interactions in case of sectors with analytical knowledge base. It also can be seen that the nature of economic activity influences the type of innovation-relevant partnership, and there are significant differences between manufacturing and service industries in case of the most relevant partnerships.

Interactions seem to be rather national and not regional oriented. Knowledge sources are rather over the regional border, interactions are created with partners nationwide. In order to reveal that it is due to the innovativeness and knowledge-intensity of firms or due to the level of development of the region, we need further analysis. But there are evidence on manufacturing industries and industries with analytic knowledge base to have more national or even international partnership. Based on the obtained results I have proved my hypotheses. It can be seen that the innovative knowledge-intensive enterprises of the Southern Great Plain build on a complex system of knowledge- and learning-based partnerships in their innovative cooperations; they cooperate with several, at least three, different types of actors of the regional innovation systems outside the Southern Great Plain region.

### Acknowledgements

Present paper is supported by the European Union and co-funded by the European Social Fund. Project title: "Preparation of the concerned sectors for educational and R&D activities related to the Hungarian ELI project." Project number: TÁMOP-4.1.1.C-12/1/KONV-2012-0005

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