

Trends in Cash Flows from Operating Activities, Working Capital Flows and Net Income Flows of Listed Companies in Terms of Regions of Slovakia

RADOSLAV TUŠAN¹, ERIKA LIPTÁKOVÁ²

¹*Department of Finance, Faculty of Economics, Technical University of Košice*

²*Department of Applied Mathematics and Business Informatics, Faculty of Economics, Technical University of Košice*

Letná 9, 042 00 Košice

Slovak Republic

radoslav.tusan@tuke.sk, erika.liptakova@tuke.sk

Abstract

This article presents research of trends in cash flow from operating activities, working capital flows, and net income flows of the companies registered on the Stock Exchange in Bratislava in terms of regions of Slovakia. We explored the position of listed companies by selected indicators and by industries and regions of Slovakia. According to the three selected variables: cash flow from operating activities, working capital, and net income, in the sequence of four years and data from the 60 companies were developed contingency tables to clarify the trends of the variables. We have developed series for these three variables and their graphical representation of trends in the self-governing regions of Slovakia. Based on Kendall's coefficient of concordance, we examine whether there is dependency among three variables: cash flow from operating activities, working capital, and net income. For this purpose we have set the hypothesis that there is not dependency among three variables for sixty listed companies.

Key words: Cash flows, working capital, net income

JEL Classification: C10, M41, R51

1 Introduction

In recent years, the significance of cash flow information about entities has been increasingly recognized. On the importance of the statement of cash flows and cash flow indicators for assessing the viability of the company pointed out authors Mills and Yamamura (1998). The statement of cash flows summarizes the cash inflows and cash outflows for a period related to a firm's operating, financing, and investing activities, thus providing information useful in assessing future cash flows. The statement of cash flows complements the income statement by disclosing the amount of cash generated by the company's operating activities (Hakalová, 2010). It also complements the balance sheet by disclosing cash flow transactions that caused changes in assets, liabilities, and stockholders' equity (Chasteen, Flaherty, O'Connor, 1989). In contrast to balance sheet and income statement, the statement of cash flows helps to satisfy the qualitative characteristics of financial reporting. According to Dechow (1994), accounting earnings and cash flows based on accounting accruals are appropriate tools to measure firm performance as reflected, in stock returns. Dechow *et al.* (1998) documented a model of operating cash flows and

the formal accounting process by which those cash flows were converted into accounting earnings. These authors explained why earnings rather than current operating cash flows tend to be used in valuation and in performance measures. Most companies used the working capital concept of funds, and relatively few companies used the cash or the cash equivalents concept (Chasteen, Flaherty, O'Connor, 1989). Working capital as analytical indicator is considered as monetary fund's approach (Sedláček, 2010). If the objective is ratio and analyze the status of financial flows in the financial situation of the company, they are constructed on the basis of cash flow. Advantage of cash flow concept in comparison with the method of the net profit is that cash flow method eliminates the impacts resulting from the accounting principles and practices (accounting accruals, provisions creating), and is less sensitive to inflation development (Sedláček, 2010). Relationships between cash flows from operations, working capital, and income from continuing operations were dealt by Kochanek and Norgaard (1988). Bowen *et al.* (1986) examined the FASB's assertions that earnings are superior to cash flow in predicting future cash flow. These authors made evidence that net income plus depreciation and amortization and working capital from operations appear to be the best predictors of cash flow from operations, for future cash flow forecasting. Other authors came up with similar results (Greenberg, Johnson, Ramesh, 1986). Chu *et al.* (1991) observed whether there was a difference between working capital flow, cash flow, and net income plus depreciation as alternative hospital asset flow measures.

This paper aims to highlight the trends in cash flows from operations, working capital, and net income of listed companies in terms of regions of Slovakia. Another objective of the article is to examine whether exists the statistical dependency among variables cash flow from operations, working capital, and net income.

2 Research and Results

2.1 Meaning and peculiarity of the Income Statement for Analysis

The basic function of the income statement (newly “a statement of profit or loss and other comprehensive income” according Mackenzie *et al.*, (2012) is to determine the profit or loss for the period. Profit or loss means residual amount between incomes less expenses. Statement enables to determine profit of entity or loss and is also the basis for assessing the profitability of the company. Income statement allows tracking the evolution of profitability of the company, its profitability and returning on invested capital. Earning formation is not identical with cash flow formation. Paradox may be that profitable business can suffer from a lack of cash flow. Each increasing of expense represents a reduction of equity and each increasing of revenue means increase of equity.

2.2 Working capital approach

Working capital should be evaluated in light of the company's circumstances, including management plans, as well as industry and general economic conditions (Chasteen *et al.*, 1989). Working capital measures the firm's net position in liquid assets (Fazzari, Petersen, 1993). Working capital is the excess of current assets over current liabilities. Positive excess indicates the ability of a company to pay its current liabilities from current assets. Although the higher excess is positive and comfortable for creditors, it may also reflect idle, or excessive liquid asset

which were not optimally invested by management. Excessive current assets might be better used to pay dividends, to retire long-term debt, or as investment capital.

2.3 Cash flow approach

Cash inflows and cash outflows represent the most fundamental and prevalent economic events engaged in by companies. According Brownlee *et al.* (2001), “cash is also paramount for external users of financial statements. Cash flow information is very important to enable these users to assess a company’s ability (1) to generate future positive cash flow from operations, (2) to meet maturing obligations, and (3) to pay dividends.” Cash flow information also provides important insights regarding a company’s continuing investment in productive assets and the quality of its earnings. The statement of cash flows must clearly classify cash receipts and disbursements as operating, investing, or financing activities. Operating cash flows include cash flows from sale of goods or services and payments of trade payables and accrued expenses. The cash flow from operations metric is important to the users of financial statements because it clearly details, more than any other single piece of information, the quality of the earnings of a company. It informs the user whether the company is a net provider or a net user of cash in its internal operations. If the operations of a business are a net user of cash, cash must be provided by other means, such as liquidation of investments, financing activities, or the carrying of decreased reserves of cash and cash equivalents. If the operating activities provide cash, then cash is available to invest in business, repay prior financing, or increase the cash reserves of the company.

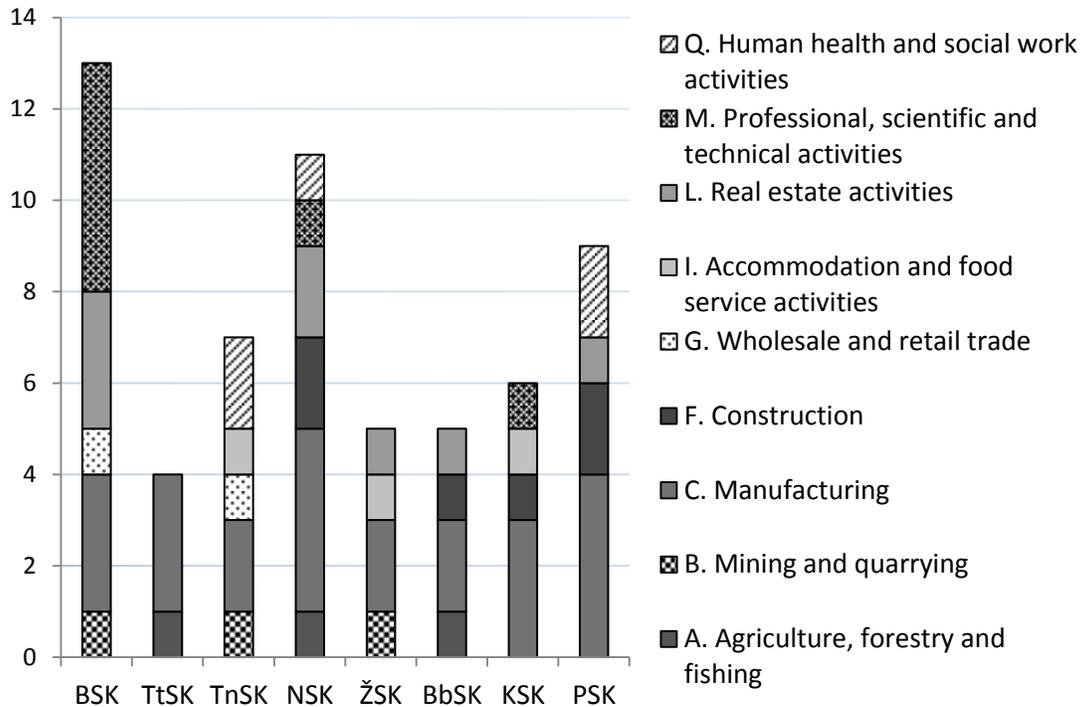
2.4 Data collection for analysis

Accounting data from sixty listed companies were gathered for analytical purposes of this paper. Companies are listed on Bratislava Stock Exchange. The Bratislava Stock Exchange in Slovakia was founded in 1992 in connection with the privatization of national property which started in 1991. Financial companies as banks and insurance companies were excluded from the list due to their different entrepreneurial activities. Listed business companies have obligation to disclose their financial statements to public. Their financial statements are compulsory audited by independent auditor. Compulsory part of financial statements of listed companies is statement of cash flows. This obligatory disclosure of statement of cash flows was reason for choosing these companies. Another reason was that their data are available for several accounting periods. The following table and graph presents industries and number of analyzed listed companies in self-governing regions.

Tab. 1 Number of listed companies in self-governing regions (by industries)

Industries	Self-governing regions							
	BSK	TtSK	TnSK	NSK	ZSK	BbSK	KSK	PSK
A. Agriculture, forestry and fishing		1		1		1		
B. Mining and quarrying	1		1		1			
C. Manufacturing	3	3	2	4	2	2	3	4
F. Construction				2		1	1	2
G. Wholesale and retail trade	1		1					
I. Accommodation and food service activities			1		1		1	
L. Real estate activities	3			2	1	1		1
M. Professional, scientific and technical activities	5			1			1	
Q. Human health and social work activities			2	1				2
Total:	15	4	7	11	5	5	6	9

Source: own elaboration based on NBS data



Graph 2: Number of listed companies in self-governing regions (by industries)

Source: own elaboration based on NBS data

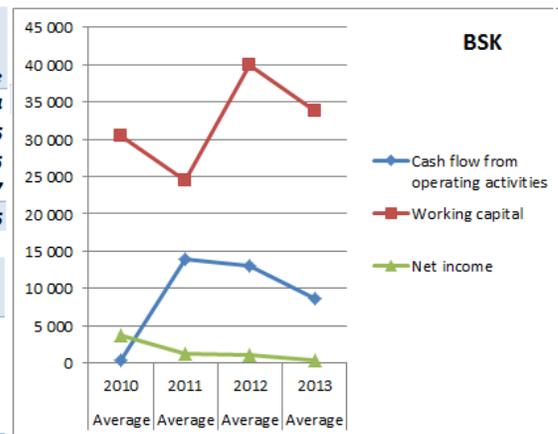
The following tables document the trends in cash flow from operating activities, working capital, and net income by sectors in the self-governing regions of Slovakia in four years.

Tab. 2 Bratislava Self-Governing Region (BSK)

BSK - Cash flow from operating activities						
Year	B	C	G	L	M	Average
2010	-122	246	-378	979	494	434
2011	181150	-236	-600	-114	283	13916
2012	166465	63	-119	806	152	13055
2013	127105	-3957	0	-1152	153	8657
Average	118650	-971	-274	130	271	9016

BSK - Working capital						
Year	B	C	G	L	M	Average
2010	176675	2292	1453	62515	4615	30433
2011	134442	-107	1469	51833	5242	24408
2012	364200	-208	1489	42552	5431	39991
2013	225542	-83	0	65027	3651	33741
Average	225215	474	1103	55482	4735	32143

BSK - Net income						
Year	B	C	G	L	M	Average
2010	39992	-1085	4	1587	1359	3715
2011	1443	1059	15	2728	475	1169
2012	86942	-9956	22	-14718	195	1070
2013	8173	-2203	0	891	164	389
Average	34138	-3046	10	-2378	548	1586



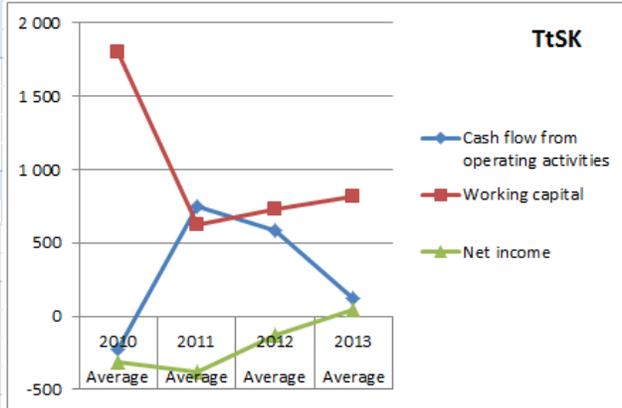
Source: own elaboration based on NBS data

Tab. 3 Trnava Self-Governing Region (TtSK)

TtSK - Cash flow from operating activities				Sector
Year	A	C	Average	
2010	989	-635,3	-229	
2011	1215	598	753	
2012	387	645,3	581	
2013	416	16	116	
Average	751,75	156	305	

TtSK - Working capital				Sector
Year	A	C	Average	
2010	2331	1621	1799	
2011	2337	52	624	
2012	1979	313	730	
2013	2331	306	812	
Average	2244,5	573	991	

TtSK - Net income				Sector
Year	A	C	Average	
2010	-359	-300	-315	
2011	36	-524	-384	
2012	-1074	183	-131	
2013	-157	105	40	
Average	-388,5	-134	-198	



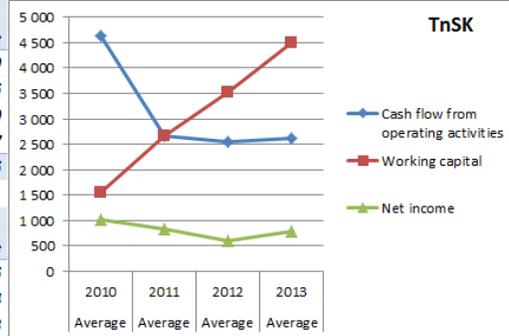
Source: own elaboration based on NBS data

Tab. 4 Trenčín Self-Governing Region (TnSK)

TnSK - Cash flow from operating activities							Sector
Year	B	C	G	I	Q	Average	
2010	19113	3855	0	169	2741	4639	
2011	15314	1344	0	113	237	2655	
2012	14115	1030	0	52	775	2540	
2013	13615	2470	0	153	-158	2627	
Average	15539	2175	0	121,8	899	3115	

TnSK - Working capital							Sector
Year	B	C	G	I	Q	Average	
2010	-4211	5544	0	114	1914	1545	
2011	131	5929	7	25	3313	2664	
2012	6202	5121	13	-63	4171	3533	
2013	14103	5653	203	-140	2969	4487	
Average	4056	5562	56	-16	3091	3057	

TnSK - Net income							Sector
Year	B	C	G	I	Q	Average	
2010	2809	1340	3	65	774	1015	
2011	2844	936	3	68	513	830	
2012	2573	270	3	-26	582	608	
2013	2450	1021	0	7	513	789	
Average	2669	892	2	29	595	811	



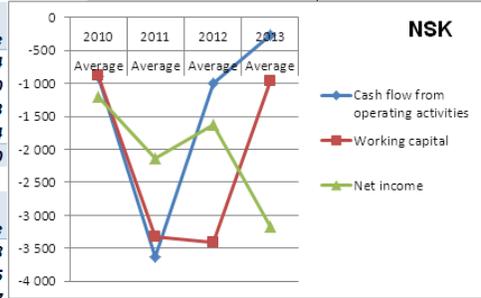
Source: own elaboration based on NBS data

Tab. 5 Nitra Self-Governing Region (NSK)

NSK - Cash flow from operating activities Sector							
Year	A	C	F	L	M	Q	Average
2010	66	-2934	56	354	0	907	-904
2011	403	-10557	68	385,5	-12	997	-3630
2012	-1397	-2651	-115	-62,5	675	651	-1003
2013	5786	-2086	-562	-545	548	1322	-264
Average	1215	-4557	-138	33	303	969	-1450

NSK - Working capital Sector							
Year	A	C	F	L	M	Q	Average
2010	1306	-3241	894	-498,5	139	1072	-878
2011	502	-13523	734	-813	101	17063	-3326
2012	5985	-14778	387	-907,5	-906	17483	-3417
2013	144	-1726	-178	-352,5	-573	-2295	-972
Average	1984	-8317	459	-643	-310	8331	-2148

NSK - Net income Sector							
Year	A	C	F	L	M	Q	Average
2010	1	-3448	2	-102	-31	824	-1200
2011	9	-5891	-207	-69	25	542	-2140
2012	1419	-4783	-241	34	-15	246	-1627
2013	154	-8736	-595	169	45	625	-3179
Average	396	-5715	-260	8	6	559	-2037



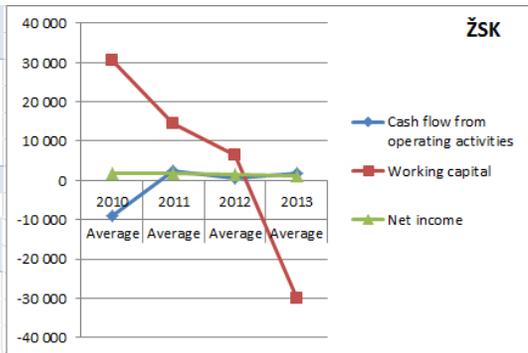
Source: own elaboration based on NBS data

Tab. 6 Žilina Self-Governing Region (ŽSK)

ŽSK - Cash flow from operating activities Sector					
Year	B	C	I	L	Average
2010	529	70	-45635	0	-8993
2011	411	223	11941	-63	2547
2012	751	91	3260	-763	686
2013	124	392	8122	-22	1802
Average	454	194	-5578	-212	-990

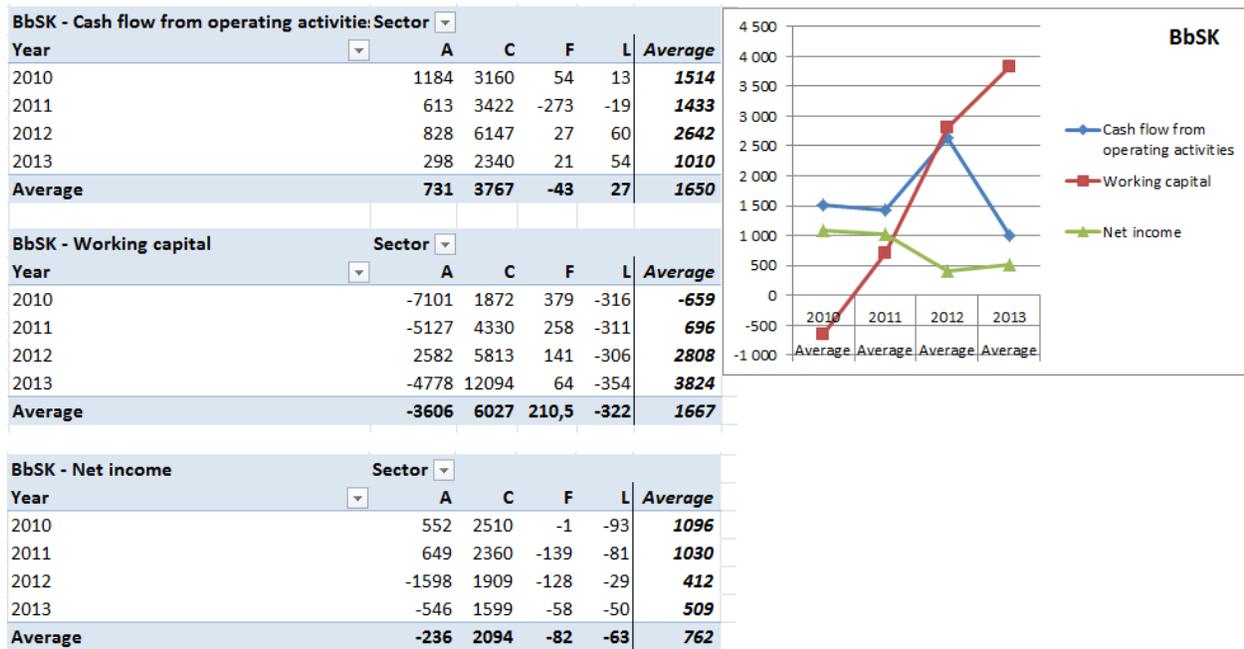
ŽSK - Working capital Sector					
Year	B	C	I	L	Average
2010	169	1594	148371	139	30373
2011	308	1281	68783	119	14354
2012	4963	1331	24971	94	6538
2013	5216	595	-156551	-3	-30030
Average	2664	1200	21393,5	87	5309

ŽSK - Net income Sector					
Year	B	C	I	L	Average
2010	307	22	9454	-330	1895
2011	246	-66	8590	-339	1673
2012	508	33	6371	-34	1382
2013	142	-121	5712	-133	1096
Average	301	-33	7532	-209	1511



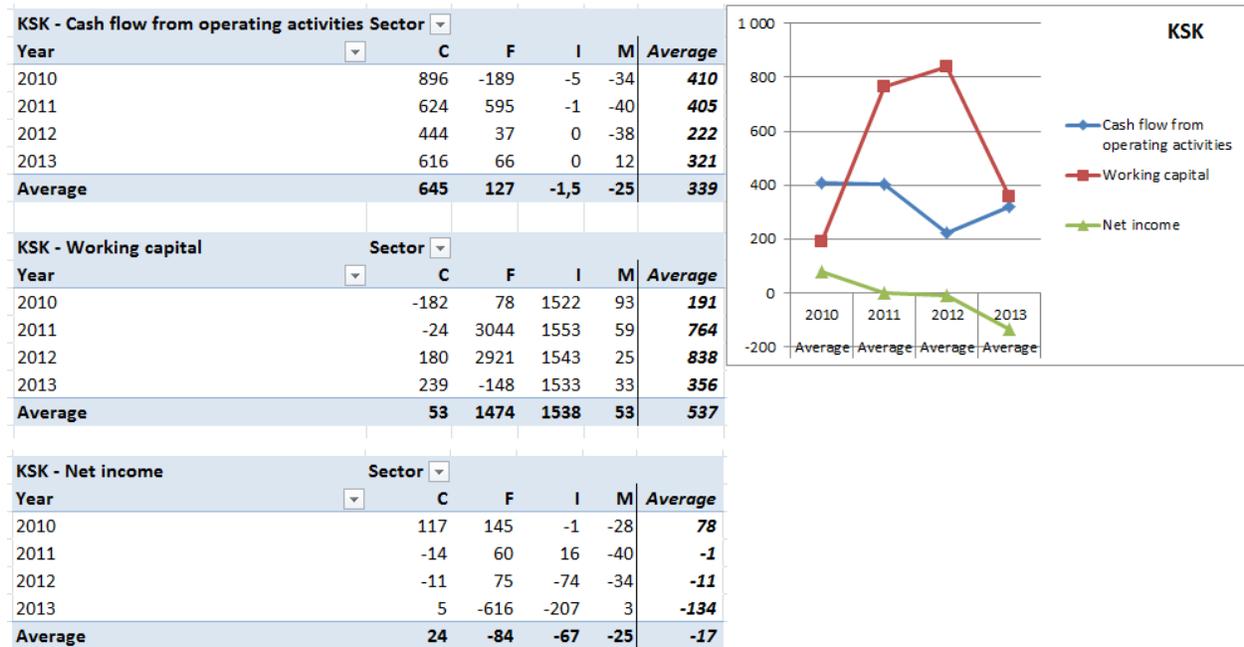
Source: own elaboration based on NBS data

Tab. 7 Banská Bystrica Self-Governing Region (BbSK)



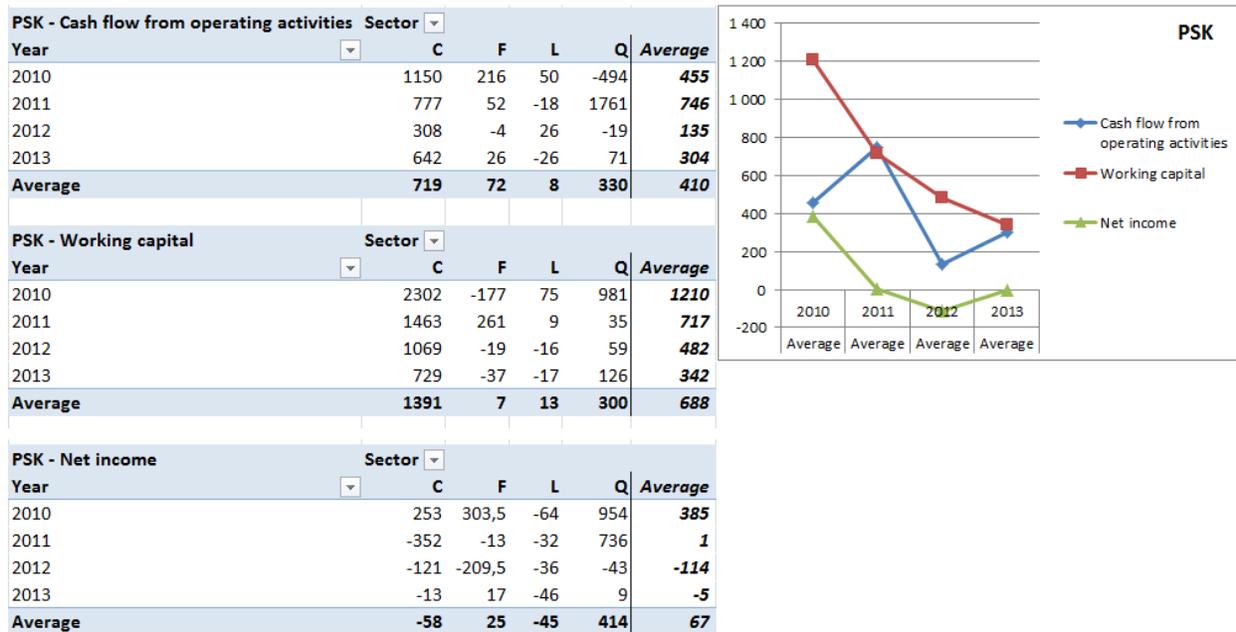
Source: own elaboration based on NBS data

Tab. 8 Košice Self-Governing Region (KSK)



Source: own elaboration based on NBS data

Tab. 9 Prešov Self-Governing Region (PSK)



Source: own elaboration based on NBS data

We wondered whether there is a dependency among variables Cash flow from operating activities, Working capital and Net income. Given that there is a little data available (only for the last four years), we used to determine the dependence using nonparametric methods - a Kendall's coefficient of concordance. To denote variables, we used the following abbreviations:

- CF – Cash Flow from operating activities
- WC – Working Capital
- NI – Net Income

We have done analysis for all businesses together and separately for firms by sectors. Values entering into analyzes were averaged values of the variables in a particular year:

- a) when analyzing dependencies among variables for all firms:
 - Total_CF – Cash Flow from operating activities for all 60 enterprises
 - Total_WC - Working Capital for all 60 enterprises
 - Total_NI - Net Income for all 60 enterprises
- b) when analyzing dependencies among variables for firms from a particular sector (eg. sector L):
 - L_CF - Cash Flow from operating activities for all enterprises from sector L
 - L_WC - Working Capital for all enterprises from sector L
 - L_NI - Net Income for all enterprises from sector L.

Kendall's W (also known as **Kendall's coefficient of concordance**) is a non-parametric statistics. So, it does not use specific values of the variables but it works only with their order. Kendall's W can be used for assessing agreement among 'raters'. In our case 'raters' mean years. It ranges from 0 (no agreement) to 1 (complete agreement). While tests using the standard Pearson correlation coefficient assume normally distributed values and compare two sequences of

outcomes at a time, Kendall's W makes no assumptions regarding the nature of the probability distribution and can handle any number of distinct outcomes. W is linearly related to the mean value of the Spearman's rank correlation coefficients between all pairs of the rankings over which it is calculated.

Kendall's W is defined as follows:

Suppose that object i is given the rank $r_{i,j}$ by judge number j , where there are in total n objects and m judges. Then the total rank given to object i is: $R_i = \sum_{j=1}^m r_{i,j}$.

The mean value of these total ranks is: $\bar{R} = \frac{1}{2}m(n+1)$.

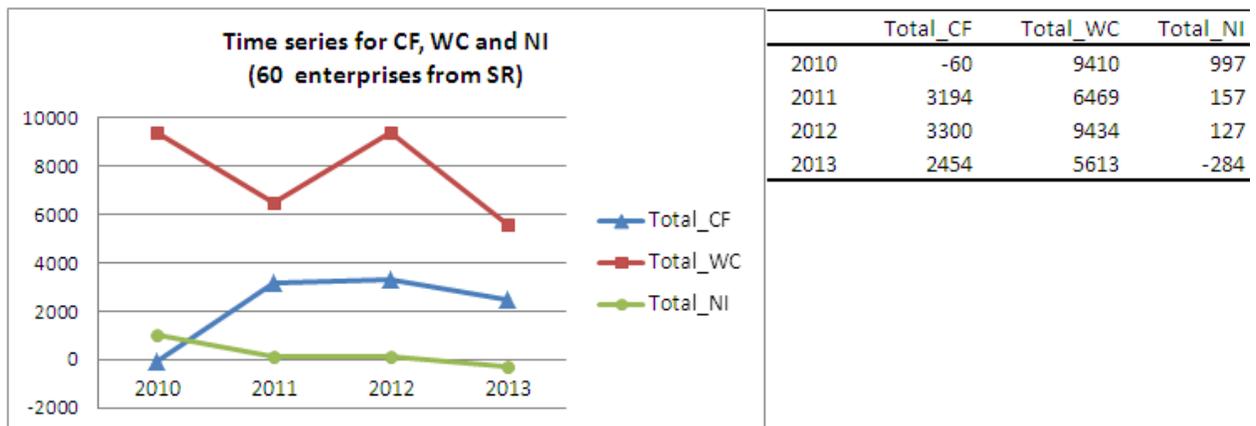
The sum of squared deviations, S , is defined as: $S = \sum_{i=1}^n (R_i - \bar{R})^2$.

Then Kendall's W is defined as: $W = \frac{12S}{m^2(n^3-n)}$.

The values of the k variables are ranked from 1 to k for each case, and the mean rank is calculated for each variable over all cases. Kendall's W and a corresponding chi-square statistic are calculated.

The following illustration shows the time series of the variables for all businesses together.

Illustration 1 Time series for CF, WC, and NI for all 60 listed enterprises from SR



Source: own elaboration

To determine whether there is some relationship among variables we used Kendall's W . We can see output from this procedure produced by SPSS for Windows (illustration 2).

Illustration 2 Mean ranks calculated for all 60 enterprises for all three variables (CF, WC, NI) on the left table and Kendall's *W*, Chi-square statistic and the associated p-value (right table)

Kendall's W Test

Ranks		Test Statistics	
	Mean Rank		
Total_CF	1,75	N	4
Total_WC	3,00	Kendall's W ^a	,813
Total_NI	1,25	Chi-square	6,500
		df	2
		Asymp. Sig.	,039

a. Kendall's Coefficient of Concordance

Source: own elaboration, output from SPSS for Windows

Kendall's *W* 0,813 means strong dependence among variables CF, WC and NI. In addition, we tested statistical significance of this coefficient (at significance level 0,05). Hypothesis we used were:

H_0 : There is no dependence among variables.

H_1 : There is a significant dependence among variables.

As we can see (illustration 2), p-value (Asymp. Sig.) is 0,039 what is less than significance level 0,05, so we rejected null hypothesis. **There is statistically significant dependence** among variables.

The following table shows the values of Kendall's coefficient for all groups of companies, p-values, and the result of the test.

Tab. 10 Kendall's coefficient of concordance

Enterprises	Kendall's W	p-value	
Total (all together)	0,813	0,039	statistically significant dependence
<i>Sector A</i>	0,438	0,174	
<i>Sector B</i>	0,563	0,105	
<i>Sector C</i>	0,520	0,368	
Sector F	0,813	0,039	statistically significant dependence
Sector G	0,950	0,022	statistically significant dependence
<i>Sector I</i>	0,188	0,472	
Sector L	0,813	0,039	statistically significant dependence
Sector M	0,750	0,050	statistically significant dependence
Sector Q	0,813	0,039	statistically significant dependence

Source: own elaboration, output from SPSS for Windows

3 Conclusions

We explored trends in cash flow from operating activities, working capital, and net income by sectors in the self-governing regions of Slovakia. Conducted research has produced interesting results:

- Average value of working capital indicator was positive in all regions in analyzed years (except one company in last year in Žilina region). Average value of cash flow from operations was mostly positive in all regions (except Nitra region). Average value of net income recorded lower level than other indicators.
- Positive average values of three indicators achieved companies in Bratislava and Trenčín regions. Results were influenced by big company processing the crude oil in Bratislava region and by mining company in Trenčín region.
- Negative average values in Nitra region are affected by prevailing negative values of indicators of big energy engineering company.
- Indicators in Banská Bystrica region are positively influenced by manufacturer of medicinal products. Average values in Žilina region were materially affected by considerable company in accommodation activities sector.

We examined the statistical dependency among variables CF, WC, and NI for all listed companies. Kendall's W 0,813 confirmed strong statistically significant dependence among variables CF, WC, and NI. P-value was 0,039 (less than significance level 0,05); so we rejected null hypothesis, that there is no dependence among variables. Further, we explored dependencies among variables by sectors of economy. Kendall's coefficient of concordance was close to value of 1 and confirmed statistically significant dependence among variables in these five sectors (with p-value under the level of significance):

1. Construction,
2. Wholesale and retail trade,
3. Real estate activities,
4. Professional, scientific and technical activities,
5. Human health and social work activities.

Dependency was not statistically significant in these sectors: *Agriculture, forestry and fishing, Mining and quarrying, Manufacturing and Accommodation and food service activities*. The causes of this last result can be subject to further research in this area.

Acknowledgements

This contribution has been elaborated within the project VEGA 1/1195/12: Strategic Interactions of Local Governments in the SR in Tax – setting.

References

- BOWEN, R., M., BURGSTHALER, D., DALEY, L., A. 1986. Evidence on the Relationships Between Earnings and Various Measures of Cash Flow. In: *The Accounting Review*. Vol. 61, No. 4, pp. 713 – 725.

- BROWNLEE, R., E., FERRIS, R., K., HASKINS, M., E. 2001. *Corporate Financial Reporting*. New York: McGraw-Hill, Inc.
- CHASTEEN, L., FLAHERTY, R., O'CONNOR, M. 1989. *Intermediate Accounting*. New York: McGraw-Hill, Inc.
- CHU, D., K., W., ZOLLINGER, T., W., KELLY, A., S., SAYWELL, R., M. 1991. An empirical analysis of cash flow, working capital, and the stability of financial ratio groups in the hospital industry. In: *Journal of Accounting and Public Policy*. Vol. 10, Issue 1, pp. 39 – 58.
- ČONKOVÁ, M.: Zhodnotenie stavu vývoja inovačných potenciálov krajín EÚ. In: *Financie, účtovníctvo, dane 2012 so zameraním na súčasné problémy: nekonferenčný recenzovaný vedecký zborník*. - Bratislava: EKONÓM, 2012. ISBN 978-80-225-3535-9, pp. 37-45
- DECHOW, M. P. 1994. Accounting earnings and cash flows as measures of firm performance: The role of accounting accruals. In: *Journal of Accounting and Economics*. Vol. 18, Issue 1, pp. 3 – 42.
- DECHOW, M. P., KOTHARI, S. P., WATTS, R. L. 1998. The relation between earnings and cash flows. In: *Journal of Accounting and Economics*. Vol. 25, Issue 2, pp. 133 – 168.
- FAZZARI, S., M., PETERSEN, B., C. 1993. Working Capital and Fixed Investment: New Evidence on Financing Constraints. In: *The RAND Journal of Economics*. Vol. 24, No. 3, pp. 328 – 342.
- HAKALOVÁ, J. 2010. *Účetní závěrka a auditing*. Tribun EU Brno.
- HEITOR, A., CAMPELLO, M., WEISBACH, M., S. 2004. The Cash Flow Sensitivity of Cash. In: *The Journal of Finance*. Vol. 59, No. 4, pp. 1777 – 1804.
- GREENBERG, R., R., JOHNSON, G., L., RAMESH, K. 1986. Earnings versus Cash Flow as a Predictor of Future Cash Flow Measures. In: *Journal of Accounting, Auditing, and Finance*. Vol. 1, No. 4, pp. 266 – 277.
- KENDALL, M., G., BABINGTON, S., B. 1939. The Problem of m Rankings. In: *The Annals of Mathematical Statistics* 10 (3): pp. 275 – 287. <[doi:10.1214/aoms/1177732186](https://doi.org/10.1214/aoms/1177732186). JSTOR 2235668>.
- KOCHANEK, R., NORGAARD, C. 1988. Analyzing the Components of Operating Cash Flow: The Charter Company. In: *Accounting Horizons*. March 1988, pp. 63 – 64.
- MACKENZIE, B., COETSEE, D., NJIKIZANA, T., CHAMBOKO, R., COLYVAS, B., HANEKOM, B. 2012. *Interpretation and Application of International Financial Reporting Standards*. New Jersey: Wiley and Sons Inc.
- MILLS, J., YAMAMURA, J. 1998. The Power of Cash Flow Ratios. In: *Journal of Accountancy*. <http://www.journalofaccountancy.com/Issues/1998/Oct/mills.htm> (access: 28 August 2014)
- NATIONAL BANK OF SLOVAKIA. 2014. Financial Market Supervision. [online]. <<http://www.nbs.sk/en/financial-market-supervision/securities-market-supervision/securities-issuers/stock-issuers/regulated-free-market>>.
- REVSINE, L., COLLINS, J., JOHNSON, W. 2002. *Financial Reporting & Analysis*. New York: Prentice Hall.
- SEDLÁČEK, J. 2010. *Cash flow*. Computer press, a.s. Praha.